

Technology Today

"Insider Tips To Make Your Business Run Faster, Easier, And More Profitably"
Since 1984



Happy 4th of July!

Whether you light your own fireworks or see a fancy fireworks display, the technology behind this fourth of July tradition has definitely changed since the Chinese first invented fireworks around the year 1040.

There are now fireworks with microchips that are controlled by a computer from a very safe distance. There are even programs that allow artists to coordinate an entire show with the precise time of launch and launch along with music. Enjoy whatever fireworks you get to watch this summer!

July 2017



This monthly publication provided courtesy of Ryan Haislar, Vice President of Computerease.

"As a business owner, you don't have time to waste on technical and operational issues. That's where we shine! Call us and put an end to your IT problems finally and forever!"



The Dirty Loophole That Lets Insurance Companies Refuse to Cover a Cybercrime Theft in Your Business

As hacking hit the headlines in the last few years – most recently the global hack in May that targeted companies both large and small – insurance policies to protect businesses against damage and lawsuits have become a very lucrative business indeed. Your company may already have cyber insurance, and that's a good thing. But that doesn't mean that you don't have a job to do – or that the insurance will cover you no matter what.

When you buy a car, you get the warranty. But in order to keep that warranty valid, you have to perform regular maintenance at regularly scheduled times. If you neglect the car, and something fails, the warranty won't cover it. You didn't do your job, and the warranty only covers cars that have been taken care of.

Cyber insurance works the same way. If your company's IT team isn't keeping systems patched and up to date, taking active measures to prevent ransomware and >

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other cybercrime attacks, and backing everything up in duplicate, it's a lot like neglecting to maintain that car. And when something bad happens, like a cyber attack, the cyber insurance policy won't be able to help you, just as a warranty policy won't cover a neglected car. Check out this real life policy exclusion we recently uncovered, which doesn't cover damages "arising out of or resulting from the failure to, within a reasonable period of time, install customary software product updates and

releases, or apply customary security-related software patches, to computers and other components of

"If your company's IT team isn't keeping systems patched and up to date, taking active measures to prevent ransomware and other cybercrime attacks, and backing everything up in duplicate, it's a lot like neglecting to maintain that car."

computer systems." If your cyber insurance policy has a clause like that – and we guarantee that it does – then you're only going to be able to collect if you take reasonable steps to prevent the crime in the first place.

That doesn't just mean you will have to pay a ransom out of pocket, by the way. If your security

breach leaves client and partner data vulnerable, you could be sued for failing to protect that data. When your cyber insurance policy is voided because of IT security negligence, you won't be covered against legal damages, either. This is not the kind of position you want to be in.

All of this is not to say that you shouldn't have cyber insurance, or that it's not going to pay out in the case of an unfortunate cyber event. It's just a reminder that your job doesn't end when you sign that insurance policy. You still have to make a reasonable effort to keep your systems secure – an effort you should be making anyway.

Free Cyber-Security Audit Will Reveal Where Your Computer Network Is Exposed and How to Protect Your Company Now



At no cost or obligation, our highly skilled team of IT pros will come to your office and conduct a comprehensive Cyber Security Audit to uncover loopholes in your company's IT security.

After the audit is done, we'll prepare a customized "Report Of Findings" that will reveal specific vulnerabilities and provide a Prioritized Action Plan for getting these security problems addressed fast. This report and action plan should be a real eye-opener for you since almost all of the businesses we've done this for discover they are completely exposed to various threats in a number of areas.

To redeem your FREE Cyber-Security Audit:
visit www.computer-service.com/freeaudit
or call us today at (314) 432-1661 (MO) or (618) 346-8324 (IL).

Shiny New Gadget Of The Month:



Alexa, Who's Winning the Virtual Assistant War?

There are multiple companies trying to break into the “smart home hub” market, but Amazon’s Echo (and its sultry Alexa) are holding on to 70 percent of the market share, and it doesn’t look like that’s changing any time soon. That’s a clear sign of victory for Amazon - and a wake-up call for its competitors.

The voice-activated home assistant market is growing, with almost a third of millennials likely to use a home assistant this year. While it might take a decade or more for the devices to find their way into the homes of older demographics (a situation Saturday Night Live has already mined for comedy), it seems that smart hubs will only increase in popularity from here on out, and that Alexa is poised to rule them all.

Are You in a State of Stuck? Here's How to Win the Battle Against Inertia

By Andy Bailey

Momentum is key to business growth. When you’re moving forward and good things are happening, it can feel almost effortless. One action leads to the next, and you’re achieving results at a rapid pace.

But what if you had a good run, and you’re now feeling a little stuck? It could be that you’re suffering from inertia. It’s very real and can be very destructive. I work with businesses every day, and even the most seasoned leaders experience inertia from time to time.

The good news is that there’s always a way out – it depends on you. The key is to get moving. Shake things up and make choices that force you out of your state of stuck.

Take these five steps to break through inertia and get your wheels rolling again:

1 Get specific about what you want to accomplish. What do you want to do, and what does success mean? In creating your goal, ask yourself, “What does that look like?” And be specific about your answer! Avoid using words like “less” or “more” – those terms mean nothing.

2 Plan it out. What steps are necessary to reach your goal? How will you ensure your success? Write it all out and indicate when you plan to complete each step. Set dates for completion and stick to them.

3 Ask what might get in your way. If you set a goal, but you don’t think about potential obstacles, you’re setting yourself up for failure. For example, if you want to go to the gym three times a week at 5 a.m., but haven’t considered that you may be needed at home to help with child care, you’re probably not going to the gym. Get real about any hurdles that might get in the way of

achieving your goal, so you can work around those circumstances and find your best path to success.

4 Make yourself accountable. It can be easy to tell yourself that you’re going to do something, but if you make your intentions public, it’s much tougher to make excuses and abandon your commitments.

5 Do it now! There’s no time to waste and there’s a lot of power in the present moment. No matter how small the first step is, make every effort to take it immediately. Demonstrate to yourself and others that you’re committed to the process and you’re ready to move forward. In the words of Lao Tzu, “The journey of a thousand miles begins with one step.” Take that step as soon as you can.

I’m a big Yoda fan, and I quote him a lot. Here’s my favorite line of his: “There is no try ... only do.” Trying won’t get you anywhere. Set your goal, figure out how to meet it, and really do it. Anything else will stop your momentum in its tracks and lead to inertia (or the Dark Side, as Yoda might put it).

As the founder of Petra Coach, Andy Bailey can cut through organizational BS faster than a hot knife through butter, showing organizations the logjams thwarting their success and coaching them past the excuses we all use to avoid doing what needs to be done. Andy learned how to build great organizations by building a great business,



which he started in college. It then grew into an Inc. 500 multimillion-dollar national company that he successfully sold and exited.

■ **You've Been HACKED! What's the First Thing You Should Do?** There's always a chance that IT security will be breached, and one way to make a bad situation worse is not knowing the standard operating procedure when it happens. First, contact your IT personnel. The faster they can address the hack and figure out its extent, the better served you'll be. Next, understand that there are legal ramifications to being hacked; if valuable data has been compromised, you'll have to notify the individuals in question as well as the FBI. Remember, the faster you act, the better it will be.

■ **Leave Your Life Jacket On The Shore And Swim Safely With This Inflatable Collar.** Despite their utility, orange life jackets are the opposite of cool. And when you factor in the

human invincibility complex, you get a bad situation: people out on the water without adequate flotation devices. According to DigitalTrends, water safety company Ploota wants to change that with their inflatable necklace. Sleek and slim, the device is worn around the neck and doesn't get in the way of active water sports. But, if needed, it automatically inflates, potentially saving the life of the swimmer or boater. *DigitalTrends.com - May 8, 2017*

■ **Hopefully This Will Make Uberpool Way Safer And Less Stressful.** Speaking of safety, UberPOOL is getting safer and smarter by asking passengers to get out at better destinations — even if that means walking a few more feet to their destination — rather than in high-traffic zones. We're talking about distances of less than half

a block, but it can cut major time off everyone else's commute and ensure passengers aren't stepping out into dangerous traffic. Of course, riders can always opt out, but getting dropped off at a high-traffic destination will take longer and cost more. *Mashable.com - May 4, 2017*

■ **Get a Refund If Your Child Made Accidental In-App Purchases From Amazon.** Some game apps allow you to buy stars, donuts, coins, or other tokens you can use to play the game. The tokens are imaginary, but the purchase is real. It's easy for kids to buy stuff within these apps without realizing they're spending money — your money. Last year, the FTC found Amazon liable for billing parents for these types of purchases, and the online retailer has now settled with the FTC, agreeing to refund these purchases. If your kid has purchased stuff without your permission via an app purchased on Kindle or the Amazon Android app store, you might be eligible for a refund. As Consumerist reports, you should get an email directly from Amazon, but you can also visit the Message Center in your Amazon account and find information under "Important Messages."

Lifehacker.com - June 1, 2017

Who Else Wants To Win A Fun Prize?

The Grand Prize Winner of last month's Trivia Challenge Quiz is Dan E. from St. Charles, MO! He was the winner from the drawing of people who submitted correct answers for my quiz question from last month.

Who was the only Cardinal's player to win multiple MVP awards in the 20th century?

a) Rogers Hornsby b) Albert Pujols c) Ozzie Smith d) Stan Musial

The correct answer was d) Stan Musial.

Now, here's this month's trivia question. The winner will receive a \$25 gift card to Ted Drewes Frozen Custard!

What was the unusual nickname of the 1934 champion Cardinal's team?

a) Murderers Row b) Gas House Gang c) Blake Street Bullies
d) Lords of The Flatbush

***Submit your response to answer@computer-service.com!
Everyone who answers correctly will be placed in the
drawing to win our fun prize!***